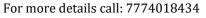


## HR REMEDY INDIA

## ADVANCED DIGITAL MARKETING PRACTICAL TRAINING





### DIGITAL MARKETING TRAINING SYLLABUS

#### **Module 1: Digital Marketing Basics**

- ♣ 1.1 What is Digital Marketing?
- 1.2 Evolution of Digital Media
- **↓** 1.3 Digital Marketing Ecosystem
- ♣ 1.4 Digital Marketing Process
- **♣** 1.5 Scope of Digital Marketing
- **↓** 1.6 Digital Marketing Vs Traditional
- Marketing

#### **Module 3: Website Management**

- **4** 3.1 Domain Management
- **4** 3.2Web Hosting Management
- **4** 3.3 Website Index
- **4** 3.4 Concept / Positioning
- **4** 3.5 Navigation, Layouts, color scheme, fonts
- 4 3.6 Call to action

## Module 5: OFF Page Optimization (Part of SEO)

- **↓** 5.1 What is organic search?
- 5.2 What is Google Page rank and how to increase it
- 5.3 What is Back linking, Importance of back linking
- **↓** 5.4 Press Release submission, Blog posting
- **♣** 5.5 Social Networking, social bookmarking
- 5.6 Increasing website visit through blogging, Social Media
- **♣** 5.7Comment writing, Discussion in Forum
- ♣ 5.8 Local SEO
- **♣** 5.9Business listing Search Engine Submission

## Module 2: Business Analysis For Online Marketing

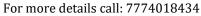
- 2.1 Business
- **4** 2.2 Products / Services
- **♣** 2.3 Target Customer Profiling , location
- **♣** 2.4USP
- **4** 2.5 Competition
- **♣** 2.6 Marketing Objectives & Budgets

#### **Module 4: ON Page Optimization (Part of SEO)**

- **4.1** Keywords Research from Google Keyword planner
- 4.2 Creating Mobile Friendly Website
- 4.3 Meta tags -- Descriptions, Keywords, Robots, Author, Country
- 4.4 Image naming Image descriptions ALT tag creation
- 4.5 Redirection Tags, Heading tags (H1 to H6)
- 4.6 Anchor Text, link title
- 4.7 Content writing, SEO friendly content writing
- 4.8 Alexa

#### Module 6: Blogging to get more back linking

- ♣ 6.1 Blogging Objectives
- **♣** 6.2 Deciding Topic of Blogging
- **♣** 6.3 Selecting the Right Platform
- ♣ 6.4Designing Blog
- ♣ 6.5Getting Most out of Blog





## Module 7: Search Engine Marketing (GOOGLE AD-WORDS & DISPLAY ADS (PPC))

- ♣ 7.1 Google Ad words Concept
- **♣** 7.2 Pay Per Click Overview (PPC)
- **♣** 7.3 Devising PPC Strategy
- ♣ 7.4 Google Ad-word account Setup
- **♣** 7.5 Landing Page—UI / UX, Call to Action
- **♣** 7.6 Setting up Campaign
- **♣** 7.7 Ad Writing Techniques
- **♣** 7.8 Set Up billing preference
- ♣ 7.9 Managing Different Campaign
- 7.10 Creating Ad Group
- 7.11 Ad writing skill
- 7.12 Finalizing Keywords-Keywords, Negative keywords
- 7.13 Bid Management-CPA Bidding, Position Preference
- 7.14 Optimizing Quality Score
- ♣ 7.15 Click Through Rate (CTR)
- 7.16 Remarketing
- ♣ 7.17 Display & Video Formats
- ♣ 7.18 PPC Vs Google Analytics
- **♣** 7.19 Reporting system
- ♣ 7.20 Measuring ROI

#### Module 9: Google Webmaster

- **♣** 9.1 Adding site and verification
- 9.2 Setting Geo target location
- 9.3 Search queries analysis
- 9.4 Crawls stats and Errors
- 4 9.5 Sitemaps
- 4 9.6 Robots.txt and Links Removal
- **♣** 9.7 HTML Suggestions

#### **Module 8: Google Analytics**

- 4 8.1 Four Basic Components of Google Analytics Collection, Processing, Configuration & Reporting
- ♣ 8.2 Data Type: Dimensions Vs Metrics
- **4** 8.3 Visitors, Visit, Page views, Events, Time bases Metrics, Bounce rate, Event Tracking
- **4** 8.4 Tagging with your site with Google Analytics code, setting up Google analytics account
- **4** 8.5 Filtering reports for your Business, Different Traffic, Conversion and User Engagement
- ♣ 8.6 Reports for Next Strategy
- **4** 8.7 Other Analytics
- **♣** 8.8 Face book Analytics, You tube analytics, Twitter analytics.

#### **Module 10: Google Algorithms**

- **↓** 10.1Google algorithm
- **4** 10.2Algorithm updates
- **♣** 10.3When Google penalize the website
- **♣** 10.4Google Hummingbird Algorithm
- 4 10.5Google Panda Algorithm
- **↓** 10.6Google Penguin Algorithm
- **♣** 10.7Google EMD Updates



For more details call: 7774018434 Or write: training@hrremedyindia.com

#### Module 11: Introduction to Social Media

- ♣ 11.1 What is Social Media Marketing & its Impact
- **4** 11.2 Benefits of using Social Media
- **4** 11.3 Facebook Marketing
- ♣ 11.4 Face Book -- Building& Managing Fan base, Promotional Strategy
- 11.5 Facebook Marketing
- 11.6 Types of Facebook ads VS Google Adwords
- 🖶 11.7 LinkedIn Marketing
- 11.8 LinkedIn Strategy
- ♣ 11.9 Creating a LinkedIn Profile
- ♣ 11.10 Creating Company Page
- **4** 11.11 Improving Connections
- 11.12 LinkedIn Marketing
- ♣ 11.13 Leveraging Professional network
- ♣ 11.14 Other Social Networks
- 4 11.15 Instagram, Pintrest, Twitter and YouTube marketing
- **♣** 11.16 Real world to online socializing
- 4 11.17 Slide share, Flicker, Google+, other social media platform

#### Module 13: Affiliate Marketing

- **↓** 13.1 Introduction to affiliate marketing
- **↓** 13.2 Models of affiliate marketing
- **↓** 13.3 How to generate and convert leads
- 13.4 Guide to success

#### **Module 15: Online Reputation Management**

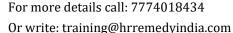
- **↓** 15.1 Getting Started with Online Reputation Management
- **↓** 15.2 Creating online reputation
- **↓** 15.3 Listening to Online Audience
- **↓** 15.4 Establishing Reputation
- **4** 15.5 Responding to Crisis

## Module 12: Email Marketing & Mobile Marketing

- **↓** 12.1 Email Marketing Tool / Email marketing software
- **♣** 12.2 Creating Account for Email Marketing
- 4 12.3 Email Lists / data
- ♣ 12.4 Email Content Relevance, Timing, Incentive, Creative, attributes
- 4 12.5 Designing Emailers, Email template model
- **4** 12.6 Rolling Out Emailers

## Module 14: Earning Through Adsense & Blogging

- **4** 14.1Introduction to AdSense
- 14.2 Google sharing
- 14.4Professional blogging





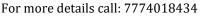


#### Training Methodology

- **4** 100 % Practical
- Live case studies
- **↓** Live work on website
- Weekly Revision

#### **Training Highlights**

- ♣ Pioneer of Digital Marketing Practical Training in India.
- ♣ Trained 2000+ students in last 3 years & more than 50 % are from business background.
- ♣ Pune based well equipped 5 offices with all the latest Digital Marketing tools &Software.
- Weekend Batches for working professionals.
- Live experience of working with the industry team.
- Top notch training by highly qualified and experienced experts.
- Preparation of Professional CV from Job Market Analyst.





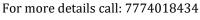


## **FAQs**

- Que. 1 After this training what type of Job I can do?
- Ans. 1 After this training you can work as Digital Marketing Executive , SEO Executive , SMO Executive Email Marketing Executive , Online Marketing Executive , Digital Marketing Consultant Also you can work as Freelancer Content Writer , Blogger , etc.
- Que. 2 Is this Training will be helpful to my Business?
- Ans. 2 Yes. Most of the business are going online .You can promote your product & services through digital marketing and increase the visibility , more sell , more business.
- Que. 3 What are the chances of getting JOB after this training program from HR REMEDY INDIA? Ans. 3 You have 100% chance to get into decent Job in Digital Marketing field. There are 2.5 Lacs new jobs are coming up in Marketing Industry by 2017 There are Industries who keep eyes on our students for

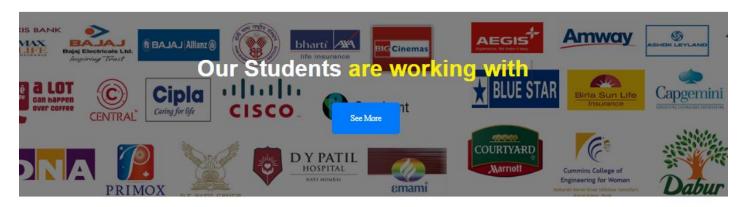
placement like Ad Agencies, SEO Companies, E-commerce Companies, Real Estate, etc.

- Que. 4 Do we get Practical Knowledge here?
- Ans. 4 Yes. HR REMEDY INDIA is known for Practical Training Program & this training program is specifically design in practical way where you will get chance to work on live projects as well. Text here
- Que. 5 Who are your Trainers?
- Ans. 5 Our Trainers are Experienced Digital Marketers, working in Industry from last 12 years as CEO, Sr.VP, Sr. Manager Level.
- Que. 6 Why HR REMEDY INDIA for Digital Marketing Training?
- Ans. 6 HR REMEDY INDIA is HR Company and we are very & Corporate Training from last 9 years. We do Recruitment of Digital Marketing Candidates; we do corporate training for Digital Marketing for our client companies. In last 3 years we have made bench mark of providing Digital Marketing Practical Training which includes detail Digital Marketing syllabus. Our Practical Training Methodology is very unique and more profitable to learners.





## Smart students are coming from different companies and Colleges to do Digital Marketing Certification Course at HR Remedy India



#### We are serving our clients from 10+ years ..























# For More Details Call: 7774018434 or Mail us: Training@hrremedyindia.com